

30 DEC 1992

For Six Month Period Ending

(Insert date)

Name of Registrant BERMUDA DEPARTMENT OF TOURISM

Registration No. 430

Business Address of Registrant 310 Madison Avenue, Suite 201, New York, N.Y. 10017
150 N. Wacker Drive, Suite 1070, Chicago, IL. 60606
245 Peachtree Center Avenue, Suite 803, Atlanta, GA. 30303
44 School Street I-REGISTRANT Suite 1010, Boston, MA. 02108

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

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INTERNAL SECURITY
SECTION 4
REGISTRATION UNIT
Date Connection
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☒ No ☐

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
Jonathan A.D. Guishard	156 Wayne Street Jersey City, N.J.	Bermudian/ British Subject	Asst. Sales Mgr. Mid-Atlantic	Sept. 21

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☐

If yes, furnish the following information:

Name	Residence Address	Position or connection	Date connection began
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

BERMUDA DEPARTMENT OF TOURISM

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

SEE ATTACHED

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

PLEASE SEE ATTACHED SCHEDULE "A"

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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PLEASE SEE ATTACHED SCHEDULES "A" AND "B" FOR LIST OF
OPERATIONAL EXPENSES.

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) NONE

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) NONE

21. What language was used in this political propaganda:

- ☐ English ☐ Other (specify) NONE

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☒

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☒

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☒ No ☐
 Exhibit B⁷ Yes ☒ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

PAUL ZAR

Director of Sales, North America

State of New York, County of New York S.S.:
Subscribed and sworn to before me at 328. 42nd St. New York, N.Y. 10017

this 18th day of February, 1993.

PHYLLIS H. WARDEN
Notary Public, State of New York
No. 31-4870305
Qualified in New York County
Commission Expires Sept. 15, 1994

Phyllis H. Warden
(Signature of notary or other officer)

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OBD-64-- Supplemental Statement):

Yes _____ or No XXX

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes XXX or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Signature

Date

PAUL ZAR

Please type or print name of
signatory on the line above

DIRECTOR OF SALES, NORTH AMERICA

Title

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION
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INTERNAL SECURITY
SECTION
REGISTRATION UNIT

PUBLICATIONS DISTRIBUTED BY THE BERMUDA DEPARTMENT OF TOURISM

JULY 1 - DECEMBER 31, 1992

<u>AMOUNT</u>	<u>PUBLICATIONS</u>	<u>PREPARED AND PRINTED BY</u>
31,015	Bermuda Sports Guide	Donihe Graphics, TN
84,150	Where to Stay in Bermuda	York Litho Ltd., CANADA
154,220	Bermuda Shorts Brochure	Rapp, Collins, Marcoa, NY
37,800	Bermuda Nov.-Mar. Brochure	Island Press, Bermuda
111,000	Travel Tips	Island Press, Bermuda
44,325	Bermuda Golf Guide	Donihe Graphics, TN
20,875	Summer Rate Sheets	Island Press, Bermuda
95,750	Fall to Spring Rate Sheets	Island Press, Bermuda
200	1991 Bermuda Blue Books	Bermuda Press, Bermuda
121,129	Handy Reference Map	Bermuda Press, Bermuda
	Bermuda Festival Brochure	Island Press, Bermuda
40,300	Bermuda Sand Bags	Kinney Associates, NJ
33,000	College Weeks Brochure	Bermuda Press, Bermuda
1,400	Large Map Posters	Allan O'Keefe Group, CT
200	Golf Posters	Allan O'Keefe Group, CT
876	Springfield Somerset Poster	Island Press, Bermuda
1,500	Large Tennis Posters	Continental Litho, OH
95,500	Bermuda Shell Brochures	Island Press, Bermuda
33,000	Bermuda Postcards	Island Press, Bermuda
30,500	Bermuda Letterheads	Sims Brecher Service, NY
379	Bermuda Window Displays	Allan O'Keefe Group, CT
2,475	Bermuda Calendar of Events	Island Press, Bermuda
8,350	Bermuda Shopping Guide	Metro Seliger Industries, NY
10,200	Sightseeing In Bermuda	Sims Brecher Service, NY
5,412	Special Group Incen. Serv. Kits	Bermuda Press, Bermuda
63,600	Bermuda Discover the Secret	Bermuda Press, Bermuda
32,350	Bermuda Plastic Bags	PAK 2,000, NH
2,000	Bermuda Napkins	Innovations in Premiums, NY
43,200	Important Notice Flyers	Metro Seliger Industries, NY
65,975	Bermuda Honeymoon Guide 92	Cahners Publishing, NY, NY
4,500	Bermuda Shorts Brochure	Rapp, Collins, Marcoa, NY
5,125	Hotel Representative List	Hart Multi-Copy, NY
19,005	Nov-Mar Travel Agents Guide	Rapp, Collins, Marcoa, NY
96,450	What To Do Rate Sheet	Island Press, Bermuda
19,651	Bermuda. A Short Trip to the Perfect Meeting	Rapp, Collins, Marcoa, NY
2,800	Bermuda Beach Poster	Allan O'Keefe Group, CT
153,050	What To Do In Bermuda	Donihe Graphics, TN

III ACTIVITIES

JULY

- 1-2 Participated in Peachtree Road Race Trade Show, Swiss Hotel, Atlanta, GA. by J. Welch. 1,000 consumers attended, literature disseminated.
- 8th Participated in the Travel Day of Essex County Chamber of Commerce, by D. Adams, 150 Chamber members attended, literature disseminated.
- 9th Participated in the American Airlines annual "Picnic", High Meadow, East Granby, CT., by G. Bean. 800 travel agents attended, literature disseminated.
- 21st Participated in an educational seminar at AA Reservations Center, Cary, NC by J. Welch. 130 agents attended, literature disseminated.
- 21-24 J. Brimmer participated in the Meeting World Conference & Expo held at the New York Hilton, NY. 57 meeting planners and travel agents visited booth, literature disseminated.
- 22nd Participated in an educational seminar at Ken Ward Travel, Atlanta, GA. by G. Peters. 15 travel agents attended, literature disseminated.
- 28th Participated in an educational seminar at Hallmark Travel, Atlanta, GA. by G. Peters. 9 travel agents attended, literature disseminated.
- 28-August 2nd Participated in the Greater Hartford Open Expo, Cromwell, CT. by G. Bean. 4,000 consumers attended, literature disseminated.
- 30th Presented a Bermuda educational seminar at Penland Brown Travel, Atlanta, GA. by G. Peters. 8 travel agents attended, literature disseminated.
- 31st Presented a Bermuda educational seminar at Progressive Travel, Atlanta, GA. by G. Peters. 6 travel agents attended, literature disseminated.

AUGUST

- 3rd Presented a Bermuda educational seminar at American Express, Atlanta, GA. by J. Welch. 14 agents attended, literature disseminated.
- 6-9 Participated in the Buick Open Trade Show, Warwick Hills, Grand Blanc, MI by J. Garca. 602 people attended, literature disseminated.
- 10th Presented a Bermuda educational seminar at American Airlines, Cary, NC by J. Welch. 80 reservations agents attended literature disseminated.
- 12th L. Woolridge & K. Darrell hosted a Bermuda Night presentation at The Mansion, Voorhees, NJ. 53 people attended, literature disseminated.
- 14th Participated in the Massachusetts/Pilgrim Society's Bermuda Day Celebration, Pilgrim Hall, Plymouth, MA by R.T. Dillas & D. Adams. 100 people attended, literature disseminated.
- 17-21 J. Brimmer participated in the Canadian Incentive Travel Symposium at the Sheraton Center Hotel & Towers, Toronto Canada. 24 meeting planners and travel agents visited booth, literature disseminated.
- 18th Presented a Bermuda educational Seminar at the Sheraton Berkshire Hotel, Reading, PA by L. Woolridge, R. Eve and K. Darrell. 25 people attended, literature disseminated.
- 19th Presented a Bermuda educational Seminar at the Princeton Marriott, Princeton, NJ by L. Woolridge, R. Eve & K. Darrell. 13 people attended, literature disseminated.
- Presented a Bermuda educational Seminar at Headquarters Plaza, Morristown, NJ by L. Woolridge, R. Eve & K. Darrell. 63 people attended, literature disseminated.
- 20th Participated in Bermuda presentation U.S.T.S. Simsbury, CT by G. Bean. 36 people attended, literature disseminated. Film "Life in a Day" shown.
- 22nd Participated in a trade show at the Saddlebrook Resort, Wesley Chapel, FL by G. Peters & J. Welch. 225 travel agents of the Carolinas attended, literature disseminated.

AUGUST continued

- 25th Participated in Bermuda presentation to Glendale Mens Club and AARP members, Shrewsbury, MA., by D. Adams. 250 people attended, literature disseminated, film "Life in a Day" shown.
- Presented a Bermuda educational seminar at The Wynfrey Hotel, Birmingham, AL by G. Peters, J. Welch & M. Hale. 80 travel agents attended, literature disseminated.
- M. Outerbridge participated in the Business Travel News Trade Show at the Sheraton City Center Hotel, Washington, D.C. 200 people attended, literature disseminated.
- 26th Presented a Bermuda educational seminar at the Jacksonville Marriott, Jacksonville, FL by G. Peters, J. Welch & M. Hale. 62 travel agents attended, literature disseminated.
- Presented a Bermuda educational Seminar at the Westchester Marriott, Tarrytown, NY by K. Darrell, M. Outerbridge, R. Eve & P. J. Pitt. 64 people attended, literature disseminated.
- 27th Presented a Bermuda educational seminar at the Sheraton Hotel, Metairie, LA by G. Peters, J. Welch & M. Hale. 59 travel agents attended, literature disseminated.
- Presented a Bermuda educational seminar at the Long Island Marriott, Uniondale, NY, by K. Darrell, R. Eve, M. Outerbridge and P.J. Pitt. 85 people attended, literature disseminated.
- 28-Sept 3. D. Carlson & J. Brimmer participated in the 1992 ASAE Annual Conference, Atlanta Market Center, GA. 53 meeting planners visited the booth, literature disseminated.

SEPTEMBER

1st Presented a Bermuda educational seminar at Embassy Suites, Memphis, TN by G. Peters, J. Welch & M. Hale. 89 travel agents attended, literature disseminated.

L. Woolridge & R. Eve hosted a Bermuda Presentation at American Express Travel, NYC. 15 people attended, literature disseminated.

2nd Presented a Bermuda educational seminar at Nashville Marriott, Nashville, TN by J. Welch & M. Hale. 80 travel agents attended, literature disseminated.

Presented a Bermuda educational seminar at the Hyatt Regency, Greenwich, CT by K. Darrell, M. Outerbridge & L. Woolridge. 50 people attended, literature disseminated.

3rd Presented a Bermuda educational seminar at Doubletree Hotel, Atlanta, GA. by G. Peters, J. Welch & M. Hale. 154 travel agents attended, literature disseminated.

8th M. Outerbridge, R. Eve & K. Darrell conducted an educational seminar at The Touchdown Club, Washington, DC. 58 people attended, literature disseminated.

9th Participated in Groups Inc. travel seminar, Radisson Hotel, Woburn, MA. by D. Adams. 65 Gold Club group leaders attended, literature disseminated, slide presentation.

Participated in New England ASTA Bermuda Night, Dedham Hilton, Dedham, MA. by R.T. Dillas, G. Bean, D. Adams, H. Cronis & M. O'Brien. 130 people attended, slide presentation.

Presented a Bermuda educational seminar, BWI Marriott, Baltimore, MD. by M. Outerbridge, R. Eve and K. Darrell. 74 people attended, literature disseminated.

10th Presented a Bermuda educational seminar at The Warwick Hotel, Philadelphia, PA. by M. Outerbridge, K. Darrell & R. Eve. 50 people attended, literature disseminated.

Participated in the USAIR LaGuardia Airport Terminal Opening, Astoria, NY by R. Eve and K. Darrell. 800 people attended, literature disseminated.

14th Presented a Bermuda educational seminar, on board the "Meridian, Celebrity Cruises by D. Adams. 50 travel agents attended, literature disseminated, slide presentation.

SEPTEMBER continued

- 14th Participated in the National Trade Show, Radisson Hotel, Buffalo, NY by K. Darrell. 110 people attended, literature disseminated.
- 15th Participated in the National Trade Show, Holiday Inn, Rochester, NY by K. Darrell. 120 people attended, literature disseminated.
- Participated in the Apple Vacations Trade Show, Wyndham Franklin Plaza Hotel, Philadelphia, PA by M. Outerbridge. 900 people attended, literature disseminated.
- 16th Participated in the National Trade Show, Quality Inn, Syracuse, NY by K. Darrell. 110 people attended, literature disseminated.
- Presented a Bermuda educational seminar, The Mark Hotel, NYC by L. Woolridge & R. Eve. 42 people attended, literature disseminated.
- 17th Presented a Bermuda educational Seminar, The United Nations NYC, by L. Woolridge. 49 people attended, literature disseminated.
- Participated in Bermuda presentation, Garber Product Seminar, Marriott Copley, Boston, MA. by R.T. Dillas. 120 agents attended, slide presentation.
- Participated in a National Trade Show, Desmond America Hotel, Albany, NY by K. Darrell. 120 people attended, literature disseminated.
- Hosted a Bermuda Day, the Travel Authority, Bensalem, PA by M. Outerbridge. 30 people attended, literature disseminated.
- 18th Co-hosted Blackbeard Pirates Festival Travel Trade Show, Norfolk, VA. by M. Outerbridge. 800 people attended, literature disseminated.
- 21st Participated in National Trade Show, Portland, ME by D. Adams. 125 travel agents attended, literature disseminated.
- 22nd Participated in National Trade Show, Burlington, MA by R.T. Dillas & D. Adams. 140 travel agents attended, literature disseminated.

SEPTEMBER continued

- 22nd Presented a Bermuda Educational Seminar at the Ritz Cleveland, Cleveland OH by J. Garca & D. Ming. 88 people attended, literature disseminated.
- 22-26 J. Brimmer participated in the Affordable Meetings Expo & Conference held at the Philadelphia Convention Center, PA. 45 meeting planners and travel agents visited the booth, literature disseminated.
- 23rd Participated in National Trade Show, Providence, RI by G. Bean. 150 travel agents attended, literature disseminated.
- Hosted an in-house Bermuda presentation to American Express Managers, Sheraton Hotel, NYC by L. Woolridge & R. Eve. 18 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar at the Stouffer Riviera, Chicago, IL by J. Garca & D. Ming. 159 people attended, literature disseminated.
- 24th Participated in National Trade Show, Windsor, CT by G. Bean. 130 travel agents attended, literature disseminated.
- Hosted an in-house Bermuda presentation to Stratton Travel, Franklin Lakes, NJ by L. Woolridge. 25 people attended, literature disseminated.
- Presented a Bermuda Educational Seminar at Pheasant Run, St. Charles, IL by J. Garca & D. Ming. 56 people attended, literature disseminated.
- 25th Participated in Massachusetts State Police Golf Tournament with Colpitts Travel, Pembroke Country Club by R.T. Dillas. 250 consumers attended, litstown, NJ by L. Woolridge, R. Eve & K. Darrell. 63 people attended, literature disseminated.
- 20th Participated in Bermuda presentation U.S.T.S. Simsbury, CT by G. Bean. 36 people attended, literature disseminated. Film "Life in a Day" shown.
- 22nd Participated in a trade show at the Saddlebrook Resort, Wesley Chapel, FL by G. Peters & J. Welch. 225 travel agents of the Carolinas attended, literature disseminated.

30th Participated in B & B Travel, "Travel Harvest", Middleton MA. by D. Adams. 52 people attended, literature disseminated.

Participated in a trade show at the Ramada at the Parkway, Kissimmee, FL by M. Hale. 110 travel agents attended, literature disseminated.

OCTOBER

1st. Participated in B & B Travel, "Travel Harvest", Middleton, MA. by D. Adams. 70 people attended, literature disseminated.

Participated in a trade show at the Sheraton Sand Key, Clearwater, FL by M. Hale. 95 travel agents attended, literature disseminated.

Participated in the Star Tribune's Trade Show at the Radisson South, Bloomington, MN by J. Garca. 2103 people attended, literature disseminated.

2nd Participated in a trade show at The Colony Beach Resort, Sarasota, FL by M. Hale. 90 travel agents attended, literature disseminated.

4th Participated in Bermuda Cruise Night, Manchester, NH with Colpitts Travel by D. Adams. 48 consumers attended, literature disseminated, film "Life in a Day" shown.

9-11 Participated in the MTL Trade Show, Minneapolis Convention Center, MN by J. Garca. 1102 people attended, literature disseminated.

11-16 D. Carlson & J. Brimmer participated in I.T. & M. E., McCormick Place North, Chicago, IL. 141 meeting planners and travel agents visited booth, literature disseminated.

12th Participated in a trade show at the Marriott Hotel, Palm Beach Gardens, FL by G. Peters & M. Hale. 225 travel agents attended, literature disseminated.

Participated in the National Trade Show, Cincinnati Marriott, Cincinnati, OH by D. Ming. 115 people attended, literature disseminated.

13th Presented a Bermuda educational seminar, Toftrees Hotel Conference Center, State College, PA by L. Woolridge & R. Eve. 38 people attended, literature disseminated.

OCTOBER continued

- 13th Participated in the International Exchange Network Meeting, Frontier Club, Washington, D.C. by M. Outerbridge. 20 people attended, literature disseminated.
- Participated in the National Trade Show, Radisson Columbus North, Columbus, OH by D. Ming. 91 people attended, literature disseminated.
- 14th Participated in the A.L.T.A. Travel Show, Providence Marriott, Providence, RI by G. Bean. 100 consumers attended, literature disseminated.
- Participated in the Colpitts Travel Fair, Holiday Inn, Dedham, MA. by R.T. Dillas. 950 consumers attended, literature disseminated.
- Presented a Bermuda educational seminar , Pittsburgh Vista Hotel Pittsburgh, PA. by L. Woolridge & R. Eve. 90 people attended, literature disseminated.
- Participated in National Trade Show, Holiday Inn Independence, Independence, OH by D. Ming. 110 people attended, literature disseminated.
- 15th Participated in the TNT/Haley office seminar, Boston MA by R.T. Dillas. 21 attendees, literature disseminated and the film "Life in a Day" viewed.
- Presented a Bermuda educational seminar, Bel Aire Hotel, Erie, PA. by L. Woolridge & R. Eve. 90 people attended, literature disseminated.
- Participated in National Trade Show, Hilton Inn West, Akron, OH by D. Ming. 115 people attended, literature disseminated.
- 19th Participated in a Sales presentation at USAIR's Sales Office, Bradley Int'l Airport, Windsor Lockes, CT. by R.T. Dillas & G. Bean. 10 sales reps in attendance, literature disseminated and the film "Life in a Day" shown.
- 20th Participated in Globetrotters Travel Agent Seminar, Park Plaza Hotel, Boston, MA. by R.T. Dillas & D. Adams. 225 travel agents attended, literature disseminated.

OCTOBER continued

- 20th Presented a Bermuda educational seminar at Business Travel Institute, Atlanta, GA by G. Peters. 25 travel agents attended, literature disseminated.
- Participated in St. Louis Post Dispatch trade show, The Henry VIII Hotel, St. Louis, MO. by D. Ming. 351 people attended, literature disseminated.
- 22nd Participated in the Cleveland Plain Dealer's trade show, Holiday Inn Independence, Independence, OH by D. Ming. 500 people attended, literature disseminated.
- 23rd Participated in a trade show at Fugazy Travel, Ashville, NC by G. Peters. 45 people attended, literature disseminated.
- 26th Presented a Travel Agent Educational Seminar, Sheraton Tara, Braintree, MA by R.T. Dillas, D. Adams, G. Bean, & H. Cronis. 130 travel agents attended, literature disseminated, slide presentation.
- Participated in a Trade Show at the Embassy Suites, Atlanta, GA by G. Peters. 80 consumers attended, literature disseminated.
- Participated in a Trade show at the Sheraton Hotel, Charlotte, NC by J. Welch. 110 travel agents attended, literature disseminated.
- 27th Participated in A.S.T.A. Fall Trade Show, Holiday Inn, Portland, ME by R.T. Dillas & D. Adams. 257 travel agents attended, literature disseminated.
- Participated in a Trade Show at the North Raleigh Hilton, Raleigh, NC. by J. Welch. 115 travel agents attended, literature disseminated.
- Participated in a Trade Show at the Holiday Inn, Tampa, FL by M. Hale. 325 travel agents attended, literature disseminated.
- Participated in the Golf Digest Trade Show, Embassy Suites, Arlington, VA. by M. Outerbridge & W. Smith. 350 people attended, literature disseminated.
- 28th Presented a Travel Agent Educational Seminar, Towne Lyne House, Lynnfield, MA. by R.T. Dillas, D. Adams, G. Bean, H. Cronis & M. O'Brien. 170 travel agents attended, literature disseminated, slide presentation.

OCTOBER continued

28th Participated in the National Trade Show, Embassy Suites, Richmond, VA. by M. Outerbridge. 126 people attended, literature disseminated.

Hosted an in-house presentation to Princess Hotel's Reservations Staff, NYC by L. Woolridge. 60 people attended, literature disseminated.

28-31 Participated in the N.Y. Marathon Trade Show, Hilton Hotel, NYC by P.J. Pitt, J. McCullogh, A. Simons & L. Burchall. 15,000 people attended, literature disseminated.

29th Conducted a Travel Agent Educational Seminar at Marriott Hotel in Farmington, CT. by R.T. Dillas, D. Adams, G. Bean & M. O'Brien. 78 travel agents attended, literature disseminated, slide presentation.

Participated in the National Trade Show, Holiday Inn, Chesapeake, VA. by M. Outerbridge. 104 people attended, literature disseminated.

NOVEMBER

1-7 D. Carlson participated in 1992 ICPA Annual Meeting, Ritz Carlton Hotel, Amelia Island, FL. 7 insurance executive visited booth, literature disseminated.

2nd Participated in Golf World promotion, Waltham, MA by K.H.R. Horton & D. Adams. 122 travel agents attended, literature disseminated.

Participated in a Trade Show at the Holiday Inn, Atlanta, GA. by G. Peters. 550 travel agents attended, literature disseminated.

Participated in the Hudson Valley ASTA Trade Show, Tarrytown Hilton, Tarrytown, NY by V. Lowe & A. Simons. 275 people attended, literature disseminated.

4th Participated in Milne Travel Night, Barre, VT. by G. Bean. 200 consumers attended, literature disseminated.

5th Participated in V.S.T.A. Travel Show, Burlington, VT by G. Bean. 300 travel agents attended, literature disseminated.

DECEMBER

- 7 - 9 Participated in the Meetings Management '92 at the Disney Yacht Beach Club Resort, Orlando, FL by M. Castro. 47 meeting planners and travel agents attended, literature disseminated.
- 12th Participated in a Trade show at the Saddlebrook Resort, Wesley Chapel, FL by M. Hale. 150 travel agents at literature disseminated.

SCHEDULE "A"

NEW YORK OFFICE

BALANCE ON HAND AS OF JULY 1, 1992 \$ 872,753

FUNDS RECEIVED FROM BERMUDA (OPERATIONS,
TRAVEL, RENT, ADVERTISEMENTS, SALARIES) \$ 674,175
\$1,546,928

OPERATIONS	\$ 745,963	
SALARIES	\$ 10,905	
TRAVEL	\$ 101,974	
RENT	\$ 148,518	\$1,007,360

BALANCE ON HAND AS OF DECEMBER 30, 1992 \$ 539,568

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SCHEDULE "B"

NEW YORK OFFICE

LOCAL TRANSPORTATION	\$ 20,133
TELEPHONE/TELEXES	\$ 68,806
POSTAGE	\$ 92,655
TRAVEL LITERATURE PRINTING	\$ 97,759
TRAVEL LITERATURE DISTRIBUTION	\$104,046
ADVERTISING TELEPHONE DIRECTORY	\$ 3,825
CUSTOMS CLEARANCE	\$ 5,013
MESSENGER SERVICE	\$ 1,427
OFFICE EQUIPMENT RENTALS	\$ 19,861
MAINTENANCE/SERVICE	\$ 11,530
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 0
STATIONERY/SUPPLIES	\$ 6,660
PROMOTION OF SALES ENTERTAINMENT	\$ 2,212
TRAVEL ORGANIZATIONS	\$ 3,665
SPECIAL SALES PROMOTIONS	\$ 15,335
GIFTS/TIPS	\$ 200

SCHEDULE "A"

CHICAGO OFFICE

BALANCE ON HAND AS OF JULY 1, 1992	(\$ 5,792)
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$144,650
	<u>\$150,442</u>

EXPENDITURES

OPERATIONS	\$ 99,826	
SALARIES	\$ 7,490	
TRAVEL	\$ 8,126	
RENT	\$ 14,341	\$143,546

BALANCE ON HAND AS OF DECEMBER 30, 1992	\$ 20,659
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SCHEDULE "B"

CHICAGO OFFICE

LOCAL TRANSPORTATION	\$2,738
TELEPHONE/TELEXES	\$8,126
POSTAGE	\$1,500
TRAVEL LITERATURE PRINTING	\$2,283
TRAVEL LITERATURE DISTRIBUTION	\$1,990
ADVERTISING TELEPHONE DIRECTORY	\$ 167
CUSTOMS CLEARANCE	\$ 0
MESSENGER SERVICE	\$ 0
OFFICE EQUIPMENT RENTALS	\$1,224
MAINTENANCE/SERVICE	\$1,923
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 371
STATIONERY/SUPPLIES	\$ 629
PROMOTION OF SALES ENTERTAINMENT	\$3,304
TRAVEL ORGANIZATIONS	\$ 848
SPECIAL SALES PROMOTIONS	\$1,298
GIFTS/TIPS	\$ 0

SCHEDULE "A"

ATLANTA OFFICE

BALANCE ON HAND AS OF JULY 1, 1992	\$ 71,495
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$100,225
	<hr/>
	\$171,720

EXPENDITURES

OPERATIONS	\$103,664	
SALARIES	\$ 0	
TRAVEL	\$ 48,588	
RENT	\$ 11,767	\$164,019

BALANCE ON HAND AS OF DECEMBER 30, 1992	\$ 7,771
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SCHEDULE "B"

ATLANTA OFFICE

LOCAL TRANSPORTATION	\$ 1,904
TELEPHONE/TELEXES	\$11,711
POSTAGE	\$ 3,178
TRAVEL LITERATURE PRINTING	\$ 2,330
TRAVEL LITERATURE DISTRIBUTION	\$ 2,856
ADVERTISING TELEPHONE DIRECTORY	\$ 0
CUSTOMS CLEARANCE	\$ 0
MESSENGER SERVICE	\$ 0
OFFICE EQUIPMENT RENTALS	\$ 5,187
MAINTENANCE/SERVICE	\$ 1,207
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 109
STATIONERY/SUPPLIES	\$ 675
PROMOTION OF SALES ENTERTAINMENT	\$ 3,480
TRAVEL ORGANIZATIONS	\$ 2,177
SPECIAL SALES PROMOTIONS	\$ 2,449
GIFTS/TIPS	\$ 0

SCHEDULE "A"

BOSTON OFFICE

BALANCE ON HAND AS OF JULY 1, 1992	\$ 14,544
FUNDS RECEIVED FROM BERMUDA (OPERATIONS, TRAVEL, RENT, ADVERTISEMENTS, SALARIES)	\$118,650
	<u>\$133,194</u>

EXPENDITURES

OPERATIONS	\$ 64,649	
SALARIES	\$ 11,214	
TRAVEL	\$ 18,294	
RENT	\$ 15,241	\$109,398

BALANCE ON HAND AS OF DECEMBER 30, 1992	\$ 23,796
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SCHEDULE "B"

BOSTON OFFICE

LOCAL TRANSPORTATION	\$ 596
TELEPHONE/TELEXES	\$ 7,686
POSTAGE	\$ 3,300
TRAVEL LITERATURE PRINTING	\$ 926
TRAVEL LITERATURE DISTRIBUTION	\$ 0
ADVERTISING TELEPHONE DIRECTORY	\$ 0
CUSTOMS CLEARANCE	\$ 0
MESSENGER SERVICE	\$ 43
OFFICE EQUIPMENT RENTALS	\$ 2,716
MAINTENANCE/SERVICE	\$ 459
OFFICE INSURANCE	\$ 0
ELECTRICITY	\$ 794
STATIONERY/SUPPLIES	\$ 2,011
PROMOTION OF SALES ENTERTAINMENT	\$ 333
TRAVEL ORGANIZATIONS	\$ 4,507
SPECIAL SALES PROMOTIONS	\$ 9,949
GIFTS/TIPS	\$ 0

Registrant: Bermuda Department of Tourism
Registration#: 430

The following persons in your organization filed short form registration statements on the date indicated by each name. These short forms are still in an active status. Please review and update where appropriate.

Date Filed	Name	Current Role	Termination Date?
7/03/47	Margaret Ackman Shaw		(deceased)
6/02/81	Garth Z. Pedro		
8/14/86	Michael Outerbridge		
8/14/86	Lauren Woolridge		
8/14/86	Jerome P. Welch		
8/14/86	William K. Gutteridge		
7/30/87	Dianne Carlson		
2/05/88	Paul L. Zar		
8/01/88	W. Glenn Bean		
8/01/88	Jenefer Brimmer		
8/01/89	Reginald C. Toby Dillas		
8/01/89	Richard C. Eve		
2/06/90	John Manuel Ponta Garca		10/31/92
8/13/90	Diana Marie Adams		
7/31/91	Karin Angelyn Darrell		
7/31/92	Marshalle BettyAnn Hale		